

**Bram and Bluma Appel Salon**  
**Toronto Reference Library**  
**789 Yonge Street, Toronto**  
**January 30-31, 2018**

\*Schedule is tentative and subject to change\*

### Day 1: Tuesday, January 30

8:30 – 9:00 am	<b>Breakfast &amp; Registration</b>	
9:00 – 9:10 am	<b>Welcome</b> Glenn Rollans, President, ACP	Epic Hall
9:10 – 9:55 am	<b>Indigenous Perspectives: A Discussion with University of Regina Press</b> Panelists: Wendy Whitebear, Business Manager; Karen May Clark, Acquisitions Editor; Bruce Walsh, Publisher and Director	Epic Hall
	<i>Since its launch in 2013, University of Regina Press has published groundbreaking books on Indigenous themes and by Indigenous authors. In this round-table presentation Wendy, Karen and Bruce will share the ways in which the Press has worked towards the Indigenization of its operations. Sometimes that has resulted in bestsellers, while at other times, controversy. Participants will discuss why Reconciliation can sometimes be hard, but is ultimately worth it.</i>	
10:00 – 10:45 am	<b>Indigenous Perspectives in Curriculum</b> Moderator: Mary Beth Leatherdale, publishing consultant, author, and editor Panelists: Nadine McSpadden, educator and author; Jenny Kay Dupuis, author and educational consultant	Epic Hall
	<i>Description: TBC</i>	
10:45 – 11:00 am	<b>Break</b>	
11:00 am – 12:00 pm	<b>Higher Education Committee meeting</b>	Epic Hall
	<b>Children’s Committee meeting</b>	Novella
12:00 – 12:45 pm	<b>LUNCH</b>	
12:45 – 1:30 pm	<b>Selling Books in a Shifting Marketplace</b> Moderator: Judy Brunsek, Owlkids Panelists: Saffron Beckwith, President, Ampersand Inc. and Jean Cichon, Prairie Representative, Canadian Manda Group	Epic Hall
	<i>Seasoned sales reps Saffron Beckwith and Jean Cichon will discuss how to make your books stand out when both shelf space and seller time is limited. Along with moderator Judy Brunsek, they'll talk about the changing trade marketplace, what booksellers are responding to, and what they anticipate is on the horizon for bookselling in the near future.</i>	

1:35 – 2:20 pm	<b>Licensing and Publishing Audiobooks</b> Speakers: TBC	Epic Hall
	<i>Description: TBC</i>	
2:20 - 2:35 pm	<b>Break</b>	
2:35 – 3:35 pm	<b>Trade Committee meeting</b>	Epic Hall
3:40 – 4:40 pm	<b>Export Committee meeting</b>	Epic Hall
	<b>Education Committee meeting</b>	Novella
5:00 pm	<b>Pub Night, Sponsored by Webcom</b> Glad Day Bookshop 499 Church Street	

## Day 2: Wednesday, January 31

8:30 – 9:00 am	<b>Breakfast</b>	
9:00 – 9:30 am	<b>Presentation by Apple Canada</b> Speaker: Christopher Jackson, Apple Canada	Epic Hall
9:35 – 10:35 am	<b>Roundtable: Best practices for inventory management</b> Facilitator: Hamish Cameron, VP Management Information Systems, University of Toronto Press Distribution	Epic Hall
	<i>Description: TBC</i>	
10:35 – 10:50 am	<b>Break</b>	
10:50 – 11:50 am	<b>Library Committee meeting</b> <ul style="list-style-type: none"> <li>eBOUND Canada research: Public Library Gap Analysis</li> </ul>	Epic Hall
	<i>Through the development of a recommendation engine for libraries that prioritizes Canadian titles, eBOUND has found that the libraries that are using the tool often only have a small fraction of the Canadian titles in their print holdings available in digital formats. The Canadian Ebooks in Libraries: Gap Analysis Report study analyzes the discrepancy between the availability of Canadian titles in print versus digital format, with the aim of establishing a mutual understanding among libraries and publishers of what kind of gap exists, and recommend measures that could be set in place to address it.</i>	
11:55 am – 12:45 pm	<b>Update on Canada FBM2020</b> Speaker: Gillian Fizet, Executive Director, Canada FBM2020	Epic Hall
12:45 – 1:30 pm	<b>LUNCH</b>	
	<b>PD Committee meeting</b>	Novella
1:30 – 4:00 pm	<b>Plenary session</b>	Epic Hall

\* \* \* \* \*

**Day 3: Thursday, February 1**

**Presented by the ACP Indie Bookselling Task Force**

8:00 am – 3:00 pm	<p>ACP Tour of Booksellers of Burlington and Hamilton (RSVP required)</p> <p>Join your colleagues on a tour of the following iconic bookstores:</p> <ul style="list-style-type: none"><li>• A Different Drummer Books, Burlington</li><li>• J.H. Gordon Books, Hamilton</li><li>• Epic Books, Hamilton</li><li>• Bryan Prince Bookseller, Hamilton</li></ul> <p>Confirm your interest via the Mid-Winter Meeting registration form. Anticipated cost is \$20 per person, to cover the cost of van rental and gas. Pick-up and drop-off in downtown Toronto, in the vicinity of the Mid-Winter Meeting. *Registration is limited.*</p>	
-------------------	---	--

*November 22, 2017*

Funded by the  
Government  
of Canada

